Lou Paris Jr.

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Professional Summary

An accomplished <u>25+ year self-starter</u> with experience in leadership, developing policies and executing technology initiatives, assessing risk, authoring, and managing budgets, designing systems, managing mission critical solutions, and authoring detailed documentation of systems and standards. Excels at adapting, project and time management, strategic planning, successful execution, and critical thinking.

Core Competencies

Big Vision Ideas	Team Leadership	UI/UX Design	Security & Risk
Systems Architecture	Systems Management	Hardware Support	Application Support
Documentation	Project Management	Collaboration	Backup & DR

Experience

1/2021 to current Founder Harvest of Sound, Boston MA
- Created a unique DJ Expo combining technical and personal acumen from scratch
- Produced all major segments of testing, instruction, and vendor relations

1/2020 to current Founder cue, Kingston NY
- Founded cue to address numerous deficiencies in current event platform offerings available
  - Managing team to produce continuous development, quality control, and production structure
  - Orchestrating daily standups for simultaneous development sprints
  - Designed wireframes, workflow, live mockup, pitch decks, financial projections, and more
  - Raised $145k in extended Friends, Family, and Founder round

02/2013 to current IT Lead KIC Chemicals Inc., New Paltz NY
- Deployed SAP Business One migrating from Infor TakeStock increasing CRM/ERP capabilities
  - Led discovery phases to address current requirements and scoping future requirements
  - Led implementation, refinement, and support of SAP B1 deployment
  - Identified cost overruns from past deployments to reduce overall new deployment cost
- Deployed two IT Infrastructure cycle overhauls including Virtualization, Storage, and Networking
- General management of all operations and hardware within the entire company
- Managed new website development, SEO and PPC strategies, and eCommerce solutions
- Migrated critical services to cloud based services including mail and threat mitigation services

09/2012 to current Owner/DJ DJ Lou Paris, Kingston NY
- Started a successful mobile DJ business focused on the wedding industry
  - Exceeded target client numbers in two years to appx. 30 events per year
  - Increased revenue at between 17%- 69% each 6 of 7 years in operation
  - Became SME in several fields including technology, analytics, and systems design
  - Co-Founder & Tech Expert of Harvest of Sound DJ technology Expo in Boston MA

03/2012 to 02/2013 Sr. Analyst/Corporate IT Time Warner Inc., New York NY
- Member of ITIL Task Force to develop processes for operations utilizing the ITIL framework

04/2011 to 03/2012 Solutions Architect Ntrepid, Herndon VA
- Determined best solutions for customers and produced ROMs for customers to exercise
- Refined business processes and enacted workflow checks virtually eliminating ROMs errors
- Coordinated with Engineering on new products or product enhancements per requirements

| 08/2010 to 04/2011 | Sr. Systems Engineer | DoJ [contract/ID Solutions], Washington DC |

- Applications and Systems Engineer supporting a 3,500 user base for testing and production
- Proposed project to overhaul datacenter with updated power distribution and organization

| 04/2010 to 08/2010 | Test Lab Manager | FBI [contract/1099/Technica], Washington DC |

- Managed a five person team supporting 30,000 users for pre-production network and systems
- Reported directly to the FBI Unit Chief and Contract Technical Lead on all matters
- Developed life-cycle workflows to improve efficiencies and accountability

| 01/2009 to 04/2010 | Sr. Systems Architect | USAID/OFDA [contract/ITT Corp.], Arlington VA |

- Member of a seven person network team supporting over 500 users and 650 nodes
- Team lead responsible for researching, purchasing, and implementing solutions
- Authored DR policies and retooled backup jobs reducing total backup time by >450%
- Led the Citrix XenServer 5 implementation saving over $200,000 in net-new operational costs
- Project lead for the Trusted Internet Connection (TIC) and DNSSEC federal mandates
- Led the "Green IT" effort resulting in $375,000 in savings and reduced power use by 29%
- Participated in C&A and FISMA compliance reviews to maintain compliance

| 02/2006 to 01/2009 | Sr. Systems Administrator | Skip Barber Racing School, Lakeville CT |

- Researched and recommended IT needs and submitted budget proposals for a $1M budget
- Led migration from Blackberry to a Bring Your Own Device (BYOD) service reducing costs by 5%
- Reduced communications costs by 23% by implementing a hosted VoIP and MPLS data solution
- Revamped backup solution, developed Disaster Recovery policies and managed service

| 06/2005 to 02/2006 | Technical Project Manager | Pearson Education, Kingston NY |

- Technical Project Manager for four and eight person teams for collegiate product development
- Coordinated load-testing efforts between vendors on existing e-learning web applications

| 11/2004 to 06/2005 | Sr. Network Engineer | AINS Inc., Rockville MD |

- Engineer and technical liaison working on multiple contracts for the federal government
- Created Documentum workflow modules for a number of federal agencies

| 11/2001 to 11/2004 | Network Analyst IV | OFDA [contract/Darlington/MacFadden], Arlington VA |

- Improved the federal security score from a C- to an A in one month and maintained that score
- Authored new backup policies to meet federal guidelines and managed backup and recovery

| 01/1996 to 09/2001 | Web Designer/Integrator | Various Organizations [contracts], DC Area, NY Area |

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